



The industry leader in open market DMSMS supply chain solutions for electronic components for the US and EU defense and aerospace industries is seeking a strategic supply chain manager to oversee its US procurement operations.

Qualifications:

- *Must have 10 years' experience sourcing electronic components in the domestic, European, and Asian open markets*
- *Technical working knowledge over a wide variety of active and passive components, including; microprocessor/microcontroller, FPGA, CPLD, semiconductor, RF*
- *Highly effective negotiating skills*
- *Excellent interpersonal and communication skills*
- *Proficiency in initiating and managing supplier relationships*
- *Managing procurement activities across multiple geographies*
- *Experience working in an ISO quality management system*
- *Proficiency in MS Office/365*

Responsibilities:

- *Create and maintain procurement strategies, and processes*
- *Maintain existing supplier relationships by measure of performance metrics*
- *Identify new supplier prospects, capabilities, and develop sourcing relationships*
- *Manage and develop US based procurement staff*
- *Manage RFQ/RFP process*
- *Pursue RFQ level cost saving opportunities through supplier negotiation*
- *Work with sales representatives to identify solutions for customer requirements*
- *Manage interdepartmental continuity*
- *Support QMR in supplier related processes, and work instructions*

Company Overview:

Founded in 1998, SMT Corp. is a global, broad-line Independent Stocking Distributor of board-level electronic components and related peripherals to the commercial, defense and aerospace industries. With more than a half-billion components in stock representing over 1,200 major component manufacturers, SMT Corp. maintains one of the largest "ready to ship" electronic component inventories in the world.

SMT Corp's main focus is on the U.S. Defense & Aerospace Industry which demands the highest in component quality, traceability and inspection documentation for high reliability applications. SMT Corp. strives to provide the highest quality products and value-added services directly to government, OEM (Original Equipment Manufacturer) and CM (Contract Manufacturer) providers as well as both franchised and non-franchised distributors. Our vast supplier network reaches global inventories at the OCM (Original Component Manufacturer), Authorized Distribution, OEM & CM excess as well as time-proven open-market suppliers.